

DATASHEET SALES INTELLIGENCE

Never run out of prospects to call and email. With VanillaSoft contact data credits you can find your ideal prospects and add them to your engagement campaigns in minutes.

Contacting the ideal buyers in your key industries and geographies can be a challenge. Marketing tries to keep the sales prospecting pipeline loaded up with decision makers, but if they fall short your sales team wastes time searching for contacts when they should be engaging.

It doesn't have to be this way.

VanillaSoft Contact Data

Admins can search within VanillaSoft for ideal prospects from over 40 million continually updated U.S. based contacts using multiple firmographic and geographic filters. Phone numbers and email addresses are validated in real-time and downloaded directly into VanillaSoft projects for immediate engagement by the sales team. With the freedom to purchase and redeem only the credits needed, you can keep your prospecting pipeline full and spend more time selling.

HIGHLIGHTS

- Find and engage new prospects in minutes
- Database of over 40 million U.S. based contacts
- Key contact information including emails and phone numbers
- Real-time data validation at time of download
- Credits never expire

LEAN MORE AT

www.vanillasoft.com

SPECIFICATIONS

- Credit purchase restricted to administrators
- Billed directly to credit card on file
- Available in all VanillaSoft plans



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FEATURE	BENEFITS
Find the right prospect	Over 40 million U.S. based contacts can be filtered using demographic, firmographic, and geographic details to find your ideal buyer.
Redeem Credits for Contacts	Credits are sold in bundles. Redeem one credit for one contact. Buy what you need and use them when you want - credits never expire.
Multi-channel coverage	Each contact comes with an email address and phone number to increase your opportunity of engagement.
Real-time contact validation	At the time of download each email address and phone number is validated. If they cannot be validated, the credit is returned.
Direct Import	Contact data is purchased, redeemed, and downloaded directly into your engagement cadence within VanillaSoft.

Search from over 40 million contacts and download directly into your sales engagement projects.

tact Search & Import		
ited to U.S. contacts.		
Location Filters		Available Credits (1 Credit = 1 Contact)
City	Seattle × Spokane ×	× 6,337
State	Washington ×	
ZIP Code		Matched Contacts Preview Contacts
Firmographic Filters		105
lob Level	C-Level ×	Enter the Number of Contacts you want to import
litle		0 \$
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